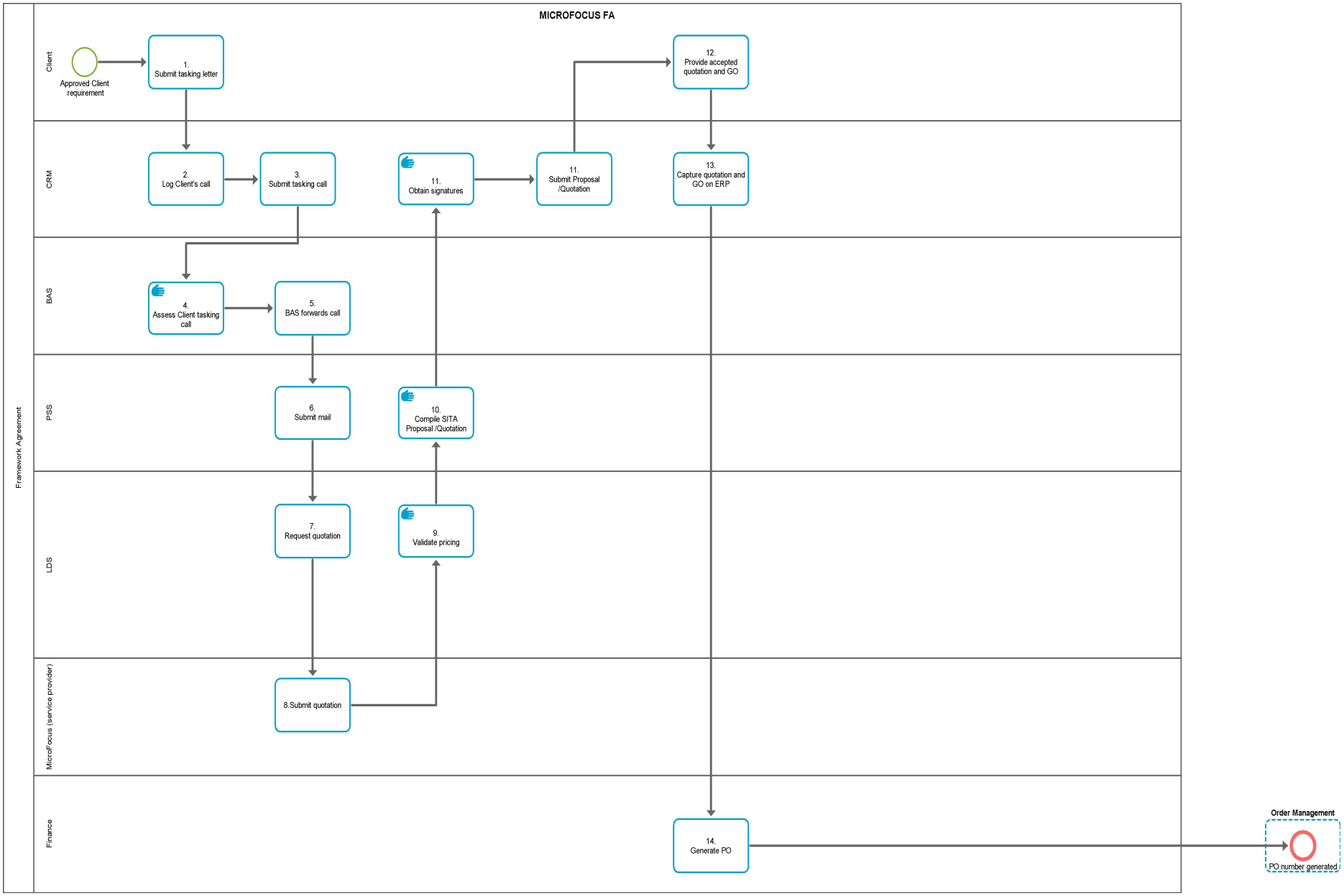
MICROFOCUS FA
Framework Agreement
Client
CRM
BAS
PSS
LDS
MicroFocus (service provider)
Finance
Approved Client requirement
1. Submit tasking letter
2. Log Client's call
3. Submit tasking call
4. Assess Client tasking call
5. BAS forwards call
6. Submit mail
7. Request quotation
8.Submit quotation
9. Validate pricing
10. Compile SITA Proposal /Quotation
11. Obtain signatures
11. Submit Proposal /Quotation
12. Provide accepted quotation and GO
13. Capture quotation and GO on ERP
14. Generate PO
Order Management
PO number generated