



## VACANCY - 2792

<b>REFERENCE NR</b>	:	<b>VAC01037/26</b>
<b>JOB TITLE</b>	:	<b>Senior Manager Cluster</b>
<b>JOB LEVEL</b>	:	<b>D4</b>
<b>SALARY</b>	:	<b>R 887 541 – R 1 331 311</b>
<b>REPORT TO</b>	:	<b>HOD: Customer Operations</b>
<b>DIVISION</b>	:	<b>National Consulting Services</b>
<b>DEPARTMENT</b>	:	<b>Customer Operations: ESEID Cluster</b>
<b>LOCATION</b>	:	<b>SITA Erasmuskloof</b>
<b>POSITION STATUS</b>	:	<b>Permanent (Internal &amp; External)</b>

### Purpose of the job

To ensure the development, execution and continuous refinement of multi-channel customer relationship management through the development of cluster specific programmes, road maps and strategies focused on the loyalty and retention of SITAs customers within the cluster and achieving increased levels of customer satisfaction and ultimately revenue and profitability.

### Key Responsibility Area

- Manage and drive portfolio of customers in the assigned cluster to determine and assess existing customers' needs with the desired ICT requirements profile per cluster customer to provide effective solution approach to deliver within existing contractual constraints, policies and SITA commercial service catalogue.
- In collaboration with service owners, including senior management and key stakeholders, oversee the implementation of targeted digital products and solutions for each cluster customer.
- Build, manage and maintain strategic relationships with Government Departments including delivery partners (i.e. SITA service owners) to continuously sustain the SITA business.
- Perform analysis on cluster needs and requirements in collaboration with Business Development team and other internal and external key stakeholders.
- Perform SLA management, monitoring and review.
- Keep CRMs abreast of the latest industry developments and appropriate technologies for knowledge management to ensure innovation and improved productivity.
- Financial and business management; and
- Human Capital Management.

### Qualifications and Experience

**Minimum:** Bachelor's degree in information technology or computer science OR bachelor's degree in commerce or marketing or business administration or economics / B.Tech (NQF 7).

Registration with a Professional Body: SITA to identify and invest in Sales Certifications.

**Experience:** 8 years professional experience in the engagement management/ relationship management and or project management at a senior management level of managing IT business inclusive of an experience as Manager in a corporate/public sector organisation. At least 4 years' experience in the industry or working in a leadership role in a similar industry with proven technical skills to develop ICT solutions.

## Technical Competencies Description

Customer service management; Government Information Management; Business Development; Information Technology management; ICT solutions and services; Project Management methodology; Enterprise Project Management; Project Management Lifecycle; Knowledge of IT, Government ICT procurement processes, PFMA, SITA Act and Regulations; Basic understanding of Contracts, Strategic Planning and ITIL knowledge; Strategic Selling.

## Other Special Requirements

N/A

## How to apply

To apply please log onto the e-Government Portal: **www.eservices.gov.za** and follow the following process;

1. Register using your ID and personal information;
2. Use received one-time pin to complete the registration;
3. Log in using your username and password;
4. Click on "Employment & Labour";
5. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs;

Or, if candidate has registered on eservices portal, access [www.eservices.gov.za](http://www.eservices.gov.za), then follow the below steps:

1. Click on "Employment & Labour";
2. Click on "Recruitment Citizen"
3. Login using your username and password
4. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs

For queries/support contact [egovsupport@sita.co.za](mailto:egovsupport@sita.co.za) OR call **080 1414 882**

**CV`s sent to the above email addresses will not be considered**

**Closing Date: 26 February 2026**

## Disclaimer

SITA is an Employment Equity employer and this position will be filled based on the Employment Equity Plan. Correspondence will be limited to shortlisted candidates only. Preference will be given to members of designated groups.

- If you do not hear from us within two months of the closing date, please regard your application as unsuccessful.
- Applications received after the closing date will not be considered.
- It is the applicant's responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA).
- Only candidates who meet the requirements should apply.
- SITA reserves the right not to make an appointment.
- The appointment is subject to getting a positive security clearance, the signing of a performance contract, assessment recommendation, verification of the applicants' documents (Qualifications), and reference checking.
- Correspondence will be entered to with shortlisted candidates only.
- CV`s from Recruitment Agencies will not be considered.