



VACANCY - 2843

REFERENCE NR	:	VAC00249/27
JOB TITLE	:	Consultant Commercial Researcher
JOB LEVEL	:	D1
SALARY	:	R 558 347 - R 837 521
REPORT TO	:	Senior Manager: Commercial Analysis
DIVISION	:	Service Management
Department	:	Products Services and Customer Solutions
LOCATION	:	SITA Centurion
POSITION STATUS	:	Permanent (Internal & External)

Purpose of the job

To lead the benchmarking of SITA's Products and Services features and prices throughout the product and service lifecycle management, ensuring alignment to market trends to enable revenue growth, improved customer satisfaction, and informed executive decision-making.

Key Responsibility Areas

- Provision of leadership on benchmarking of Products and Services
- Oversee monitoring and reporting on product profitability and market share
- Drive cost reduction and process improvement initiatives
- Ensure governance and integrity of pricing information.
- Human Capital Management and capability development
- Provide strategic input risk management

Qualifications and Experience

Minimum: 3-year National Diploma/Degree in Finance, Commerce, Computer Science, Information Technology, Business Management or related fields.

Experience : 5-6 years' experience in market analysis, preferably in an ICT, Commerce, Information Technology, or Business Management environment, of which 4 years was in a management or lead role.

Technical Competencies Description

Knowledge of: ICT products and services, Costing and Pricing Principles, Research Methodologies and Report writing.

Technical competencies: Costing and Pricing of products and services; Costing and pricing modelling using Excel spreadsheets; Costing and Pricing principles; Product Life Cycle Management principles; General knowledge of ICT related products and services; Financial management capital budgeting techniques; Generally Accepted Accounting Practices (GAAP)/GRAP; and General knowledge of Government ICT.

Interpersonal/behavioural competencies: Attention to Detail; Analytical thinking; Continuous Learning; Disciplined; Resilience; Stress Management

Other Special Requirements

N/A

How to apply

To apply please log onto the e-Government Portal: www.eservices.gov.za and follow the following process

1. Register using your ID and personal information
2. Use received one-time pin to complete the registration
3. Log in using your username and password
4. Click on "Employment & Labour
5. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs

Or, if candidate has registered on eservices portal, access www.eservices.gov.za, then follow the below steps:

1. Click on "Employment & Labour
2. Click on "Recruitment Citizen"
3. Login using your username and password
4. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs

For queries/support contact egovsupport@sita.co.za OR call 080 1414 882

CV`s sent to the above email addresses will not be considered

Closing Date: 27 March 2026

Disclaimer

SITA is an Employment Equity employer, and this position will be filled based on Employment Equity Plan. Correspondence will be limited to short-listed candidates only. Preference will be given to members of designated groups.

- If you do not hear from us within two months of the closing date, please regard your application as unsuccessful.
- Applications received after the closing date will not be considered.
- It is the applicant`s responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA).
- Only candidates who meet the requirements should apply.
- SITA reserves the right not to make an appointment.
- The appointment is subject to getting a positive security clearance, the signing of a performance contract, assessment recommendation, verification of the applicants` documents (Qualifications), and reference checking.
- Correspondence will be entered to with shortlisted candidates only.
- CV`s from Recruitment Agencies will not be considered.