Technology Certification Process

(TCP)

Technology Advisory Services



Agenda

- Introduction and Background
- Regulatory Environment
- ✤ GITOC TTT
- Technology Certification Process (TCP)
- Technology Advisory Services (TAS)
- Technical Documentation: Specifications and Forms
- ✤ TCP Databases: Product & OEM



TCP Introduction & Background



- Definition:
 - > OEM = brand legal entity or local delegate (e.g. Distributor)
- ✤ Requirements:
 - > OEM signs Memorandum of Agreement (MOA) with SITA
 - OEM accredits partners/suppliers to supply to Government
 - OEM certifies products with SITA
- SITA establishes transversal contract per commodity/solution type
 - > OEM partners are SITA-accredited on transversal contract

- Support technical product certification process and other SITA goals
- Continuously empower partners via training, certification, information, support
- Partners allowed to supply only certified products and configurations to Government
- Closer cooperation between SITA and OEMs to meet SITA/Government mandates and goals
- Stimulate development of local ICT industry

Technology Certification Process (TCP)

- Capture client requirements in detail spec (SITA + Government)
- Ratify and publish detail spec (GITOC + SITA)
- Submits products and information to SITA (OEM)
- Evaluate products according to spec (SITA)
- Certify compliant products, capture in Product Database (SITA)
- Update and maintain product database (OEMs, SITA)

Processes and Interactions



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and

Regulatory Environment





Laws, Regulations and Standards

- ✤ SA Constitution Article 217: <u>cost-effective</u>
- SITA Act: all ICT Goods and Services must be certified
- ✤ MIOS: <u>M</u>inimum <u>Interoperability</u> <u>S</u>tandard
- Mandatory national standards: SABS, NRCS, ICASA
- Quality, safety and environmental standards: ISO9000, ISO14000, EPA, CISPR, CB, CE
- Devices must comply with these in order to be SITAcertified









e-Government House of Value

- Developed by DPSA
- Strategic guide for all standards and specifications



Legal requirements for supplying via transversal contract

- 1. Brand must be registered
- 2. Brand must be listed on contract
- 3. Supplier must be listed on contract
- 4. Supplier must be accredited for the brand on contract
- 5. Product must be certified





Technology Task Team





Fostering Technical Excellence in Government



- Official forum for defining standards and providing feedback into standards and process from Government ICT community
- Develop technology standards and provide technical advice to Government IT Officers
 Council (GITOC)
- Develop, ratify, maintain and apply technology standards within Government ICT infrastructure
 - SITA does not originate the standards!
- Develop best practice guides, collaborate within technical community
- Representatives from many Departments, incl. DALRRD, DBE, DCDT, DCS, DEA, DFFE, DHET, DOD, DPME, DTI, DWS, NDT, SAPS, SocDev, Provinces

Technology Certification Process (TCP)



SYSTEM M		Transversal Care
CYBERSECURIT		740: PCDs, Peris Consumable
APPLICATION	Collaboration Electronic Content Productivity & Media Geospatial e-Learning Other	Services 1183.3CT Servic 2003: Servers &
OPERATING PLATFORM	Comme Co	451 Audiovisus 811: MFP sortal 8115: Methic O 8115: MSCOA () 8170: David Se
HARDWARE	Server Control CPC Perceptanta Perceptant	Greateness BT275 Antoness BTA Contract Diffe Spatial Di Life? Research Diffe Contract Research Diffe Research Diffe Contract Research Diffe Research Diffe Contract Research Diffe Contract Research Diffe Research Diffe Contract Research Diffe Rese
NETWORK	Equipment Q Life: Wird, Wirden Con Con Con Con Con Con Con Con Con Co	Canton Sanata



Technology Domain Definition

- ✤ A logical collection of technologies, solutions and services that addresses a specific type of ICT need
 - E.g. AVCT, Networking, Education, Surveillance & Access Control, PCDs
- Based on accepted industry categorisations of ICT commodities
- Each domain is divided into sub-categories and commodities, for which individual standards and requirements are developed
- ✤ Foundation for TCP standards
- * "We write the technical specs so you don't have to."



Transversal Technology Domains

- ✤ 10 domains defined and approved by GITOC
- ✤ Transversal = applies to multiple Government Departments



Personal Computing Devices

Computer Peripherals

Education Solutions

Assistive Technologies



Audiovisual & Unified Comms



Surveillance & Access Control



Servers & Storage



Networking

Infrastructure

Cybersecurity



Tech Domain Diagram

- Relative logical positioning and relationships between domains
- Procurement
 contracts per domain
- Types of procurement contracts
- ✤ TCP applicability

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Download PDF from <u>www.sita.co.za/prodcert.htm</u>



www.sita.co.za/prodcert.htm

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Mapping of Technology Domains



OEM Memorandum of Agreement (MoA)

- Register product <u>brands</u> (manufacturers)
- Establish framework for certification with OEMs
 - Government requirements for support, accreditation, partner development
- <u>270+</u> agreements in place across 9 technology domains
- MoA is a pre-requisite before products can be submitted for certification



TCP Documents

Product Certificate

Detail spec

Item VC_Soft: Software-based VC sys

SITA SOC Ltd, 459 Tsitsa Street, Erasmuskloof, Pretoria, South Africa • PO Box 26100, Monument Park, 0105, South Africa +27 12 482 3000 • Fax +27 12 367 5151 • Reg. No 1999/001899/30 • www.sita.co.za

> Our Ref: Product Certification Enquiries: tas@sita.co.za Tel: 012 482 2872 Date: 2022-09-29

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SITA

• Proj 104 ghasis Technogaek

to the state

CERTIFICATE

h the SITA Act and applicable regulations, SITA hereby certifies the following npliant with Government requirements and technical specifications as noted below

Technology domain	Audiovisual Communications Technologies
Brand name	1977 - 19
Item	Conf_Headset
Product	v*hc888
Spec version	AVCT version 4.01
Certificate number	AVCT 3099
Certification date	2022-09-29
Expiry date	2025-09-28
Website	www.sita.co.za/prodcert.htm

ification:

- upplied to Government under this standard must comply with all requirements, ons and conditions of certification as captured and approved in the OEM's technical n to SITA.
- ves the right to remove OEMs or products from the database at any time.





	_	C 11		IU	lap	le				Item VC_Soft: So	ftware-based VC s	ys
_	Pro	files				laboration So	olutions		Line #	Specification		Re SITA SOC Ltd, 459 Tsits OF Tel: +2
Taxonomy	Conferenci	ing and Collaborati	ion Soluti		-		Judons			t brand name		
									Produc	ct name/model number		
Project	Video Endpoin	its		Profile	VC_Desktop Personal VC	VC_Room1 Small room VC	VC_Room2 Medium room VC	VC_Roon Large room	OEM o	or OEM representative		
		Profile Personal VC system	Description Personal vide	Users	system 1	system Up to 5	system Up to 15	system >15	SECTI	ON 1: TECHNICAL SPECIFICAT	ION (Mandatory)	140314-014
		-	and audio, s	VC standards Video quality	4000- 0 205-		support, Cloud / UC in	ntegration pref @ 60fps	Note:	Section 1 specifies mandatory	components and canabilities	G-40% Building
LFDs	VC_Room1	Small room VC system	Videoconfere space" (up te	Camera	1080p @ 30fps 1080p	1080p @ 30fps, pref 60fps	1080p, UHD pref	@ outps	Note.	that must be supported by the and fully functional across all su	offered solution (implemented	8 Patter Street, High Canturian, 8257
	VC Room2	Medium room VC system	supporting in Videoconfere	Connectivity			IPv4, IPv6 (host devic			and fully functional across all st	ubsystems).	Attention Tourt do
		-	rooms (up to	Display size ¹ Standards	6"	55" Veb.mamt, SNMP /	65" UC application suppo	80" / Dual (A.	Functional Requirements		
Interac	VC Room3	Large room VC system	supporting in Videoconfere	L CI A			n-site, 4-hour respons		A.1	VC, meeting and messaging ap	plication with support for	SITA PRODUCT C
		Laige loom to system	than 15 parti	C Notee						video and audio peripherals. Su		SHATRODUCTO
	VC_Soft	Software-based VC system	integrated or VC, meeting		ed display size. The displa	ay solution may be unbun	ndled, upgraded or substit	uted depending or	1	platforms, including desktop/lap	top, web and mobile devices;	
Display & Imaging Present	t vo_oon	Contrare bused vo system	audio periph	er Voice Endpo	oints and Confere	encing Systems			A.2	prefer on-premise support for clo		nc product(s) as compli
			desktop/lapt	ol	Phone IP1	Phone IP2	Phone Soft	Conf Void	A.2	Support for connecting with third based VC and/or standards-bas		Technology of
			for cloud sys	Profile	Basic IP phone	Advanced IP phone	e Soft phone/UC client	Basic IP vo	it	endpoints		No Brand name
Signage/	Voice Endpoin	ts and Conferencing Sys	stems	Voice stds			SIP / H.323 pref, G.75	conference sy	A.3	Support for data sovereignty w.r		Item
Jightage/	Item	Profile	Description	Users		1		2+	A.3a)		nction within the Government dent on public cloud services	Product
		Basic IP phone	Basic IP-bas		Mono LCD	Colour LCD pref	IPv4, IPv6 (host device)	2" LCD	-	preferred	dent on public cloud services	Nc Spec version
			interface	Comms	Speakerphone pref,	Speakerphone,	-		A.3b)	Hosting and maintaining en		Certificate nu
Display	Phone_IP2	Advanced IP phone	Advanced IP interfaces	-1	Headset port pref	Headset port, Video calling pref				communications within SA		Certification
	Phone_Soft	Soft phone/UC client	Voice or UC	a Connectivity	100BT	1GE + passthru	-	10	A.3c)	On-premise or private cloud within SITA WAN preferred	i version for deployment	Nc Expiry date
Como			including des premise sup	Standards	Web mgmt	pref, SNMP	Win64, Mobile platforms, Pref OS	Web	A.4	This specification is intended to	support a complete solution,	
Camera	Conf Voice1	Basic IP voice conference	Basic IP-bas	P			X + Linux			supplied, installed and serviced		
Visualis		system		SLA		3-year on	n-site, 4-hour respons	e, NBD fix	-	fulfilling the stated client busine RFP/RFQ. Except where specif		
		Advanced IP voice conference system	 Advanced IP complex roo 		g Peripherals					solutions must include all comp		 Products support
Media		Delegate system	Scaleable di		Conf Headset	Conf Audio	Conf Video			including signal and device man	agement, and services	specifications
	i		participants; control syste	Profile	UC headset	UC peripheral -	VC peripheral -			including installation, configurat	ion, maintenance and	submission to
Playback, Recording			Control syste			speakerphone / handset	camera + mic + speaker		A.4a)	support Solution must be optimally	sized and configured to suit	 SITA reserves
& Speech	Conferencing	Peripherals		Users	1	1+	2+			the client's stated business		A 44 A 44 A 44 A
Record	Item	Profile	Description	UI/status Connectivity		LED / Audio JSB / Bluetooth / DE	CT			the Request for Quotation/F	Proposal (RFQ/RFP)	mil
		UC headset	Integrated ha			-site, 4-hour respons			A.4b)	All required components, se	oftwara, functionality and	- Aller
			soft phones	in Orașterreala					A.40)	licences must be included i		million into
Venue/d	Conf Audio	UC peripheral - speaker /	Portable or in	Conterencir	ig Infrastructure					the entire SLA period		No of Charles
mgm		handset	handset) for	v	MCU_Soft	MCU_Appl	VC_Gateway	VC_Gateke	A.5	Support included in solution price		Coperate bet topic
		VC peripheral - camera + mic + speaker	 Portable or in camera, spe 	n: Profile	Software-based or virtual MCU	Appliance-based MCU	VC protocol gateway	VC gatekee	F	support during office hours (7:3) fixes, with 4-hour acknowledger		
01/0-1		· speaker	conferencing			H.323	SIP / H.323 / UC &	H.323, H.3	6	resolution, with on-site call-out		
AV Con				standards Sessions	10 @ 1080p	40 @ 1080p	Cloud platforms		-	(time for resolution Zone-depend		
AV Signals, Control	Conferencing	Infrastructure		Video/voice		@ 30fps		· ·	1	for 3 years (36 months) from da will be responsible for providing		
& Mgmt		Profile	Description	quality			IPv4	IPv6	-	will be responsible for providing	on-site services.	No
Signal ro	MCU_Soft	Software-based or virtual MCI		Connectivity		Gigabit Ethernet			<u> </u>	ZX GIGE		
			transcoding conferencing	Standards			Web mgmt, 5-vear on-site, 4-ho	SNMP, LDAP	BD fix			
	MCU_Appl	Appliance-based MCU	Hardware (ap	pliance-based)		ce Unit with	1	a response, N	50 IIA			
AVol	r.			and continuous and IP endpoint		ity, support for voice	9					
AVOI			concremently	and in enupoint			Contraction of the					

TU Table

Product Certification Process

- ✤ OEMs are responsible for certifying products
- Download documents from <u>www.sita.co.za/prodcert.htm</u>
 - Product Certification Checklist
 - > Detail Spec
- Complete the documents
- ✤ Get all deliverables (certificates, datasheets)
- ✤ Submit to TAS for processing
- Schedule Technical Verification Meeting
- Deliver product to Tech Lab for testing
- ✤ Suppliers must check certification <u>before quoting</u>!

E.
CITA
SIIA
ert.htm.
meeting date.
incering date.
omments

TCP website

www.sita.co.za/prodcert.htm



Technology Advisory Services (TAS) Technology Lab





Technology Advisory Services (TAS)

- Based in Technology Lab @ SITA Erasmuskloof
- Document and enforce the standards defined by GITOC
- Interact with OEMs and Departments, not resellers
- Support of transversal contracts:
 - Product certification
 - Product testing in the Tech Lab
 - Advisory services and technology consultation
 - Requirements definition and procurement process advice
 - Audit/confirmation of technical solution delivery
 - Dispute resolution
- ✤ All specifications and documents @ <u>www.sita.co.za/prodcert.htm</u>



Lab Testing

- ✤ OEMs deliver samples to Lab
- Standard test process per device type:
 - > Laptops, Printers, Displays, Projectors, Desktops, etc.
- Examples of tests:
 - Image quality
 - > System performance (benchmarks)
 - ➢ Battery life
 - Communications
 - Compatibility (e.g. JITSI, Teams)
- Confirm compliance with specifications
- ✤ Only products that meet <u>all</u> requirements and pass <u>all</u> tests are certified



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Technical Documentation Specifications and Forms

out of Brand





Item Profiles (AVCT example)

Display Wall Solutions and Components

ILEII	n Promes	AVCIEX	ampi	e)	Large-format	Displays	ltem	Profile	Description
			Conferencing	g Peripherals	Item	Profile	VidWall1	Basic display wall solution	Entry-level pre-defined
Conferenc	ing and Collaborati	on Solutions	Item Conf Headset	Profile UC headset	Mon_AV	Large format AV	c		16 hours/day), includir control/management,
Video Endpoints			_		Mon_LFD1	Basic large forma	VidWall2	Advanced display wall solution	Advanced pre-defined design (24x7) for miss
tem	Profile	Description	Conf_Audio	UC peripheral - speak / handset	^{el} Mon_LFD2	Advanced large f	0		required components (
VC_Desktop	Personal VC system	Personal videoconference sy and audio, supporting integr	_	VC peripheral - camer + speaker	a Mon_Med	Medical diagnost	i VidWall_Ctrl1	Basic display wall control	services, etc.) Basic display wall cont
VC_Room1	Small room VC system	Videoconference system for space" (up to 5 participants)		Infractruatura				system	with aggregated (comb display technologies, in
VC_Room2	Medium room VC system	supporting integrated or exter Videoconference system for		Infrastructure Profile	Collaboratio	n and Informatio	VidWall_Ctrl2	Advanced display wall control system	Advanced display wall displays, with aggregat
VC_Room3	Large room VC system	rooms (up to 15 participants supporting integrated or exter Videoconference system for		Software-based or virt	ua <mark>ltem</mark> IA_Disp	Profile Interactive displa	У	2	various display technol DV-LED
VC_100115	Large form ve system	than 15 participants), with c integrated or external (softwa	MCU Appl	Appliance-based MCU			VidWall_Panel	Display wall module - LCD panel	LCD-based flat-panel d
VC_Soft	Software-based VC system	VC, meeting and messaging audio peripherals. Support for desktop/laptop, web and mo	VC_Gateway	VC protocol gateway	IA_Touch	Interactive touch	VidWall_Cube	Display wall module - Projection cube	Projection cube-based mission-critical applica
		cloud systems preferred		VC gatekeeper	IA_SW	Interactive softwa	VidWall_LED	Display wall module - DV-LEC) DV-LED-based flat-pan
Voice Endpoints and Conferencing Systems			VC_FW PBX_IP	VC firewall traversal so IP-based PBX			Cameras and Visualisers		
tem	Profile	Description			Presenter1	Wireless present	2		
Phone_IP1	Basic IP phone	Basic IP-based desk phone interface		nd Imaging		switcher	Item	Profile	Description
Phone_IP2	Advanced IP phone	Advanced IP-based desk ph interfaces			Presenter2	Wired presentation	Cam_Web Cam_VC	Advanced web camera VC camera	High-quality web came High-quality video cam
Phone_Soft	Soft phone/UC client	Voice or UC application with including desktop/laptop, we	Proj_Basic	Profile Basic projector	Dig_Signage	Digital signage s	Cam_Vis1	Basic visualiser	size meeting rooms, in Basic desktop visualis
Conf_Voice1	Basic IP voice conference system	support for cloud systems p Basic IP-based voice confer	Proj_UltraP	Ultraportable projector	Info_Kiosk	Information kiosk	Cam_Vis2	Advanced visualiser	Advanced visualiser (de surface and light source
Conf_Voice2	Advanced IP voice conference system	 Advanced IP-based voice co complex rooms 		Midrange projector			servi	emination, interaction with citizens ce and other applications	, queue management, self
Conf_Delegate	Delegate system	Scaleable digital delegate sy participants; includes chair a		Advanced large venue projector Is and conterence		iigh-brightness data/vid Ims or training centres	eo projector for large v	enues such	
		control system	and delegate unit		- 3.6 F	100	A /		27

Technical requirements

- TU table + Detail Spec
- Service & support (3/5-year SLA)
- Bundled accessories
- Industry standards (performance, quality)
- Configurations



www.sita.co.za/prodcert.htm

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SITA Certification: Audiovisual Comms Tech (AVCT)
This form must be filled in and submitted in Excel format

Technical specification Version 4.0 - TU4, H2 2021

Item Phone_IP2: Advanced IP phone

						Lir	ne# Specificati	ion		Response / Price incl. VAT	Comment / Details / Model #
						Pr	oduct brand nar oduct name/mo EM or OEM rep	del number		tin later	\$11.800.807×.800
									IFICATION (Mandatory)		
									datory components and capabilities		
									by the offered solution (implemented as all subsystems).		
									s an subsystems).		
	PC1 Chromebox /	PC2 Entry-level PC	PC3 Midrange PC	PC4 Advanced PC	PC_AIO1 Entry-level all-	PC_AIO2 Midrange all-in	PC_WS1 - Technical	PC_WS2 Advanced	1115		
	Nettop	(local)			in-one PC	one PC	workstation, single-socket	technical workstation	phone with handset, UI and dual elated standards-based functionality	Yes	Please see Datasheets Series) folder
	AMD / ARM /	10g Cel/2g Athl	11g i3/4g Ry3	11g i5/4g Ry5	ulti-core 10g Cel/2g Athl			Xeon /	l í	Yes	_
	Intel 2GHz	(4C 4T)	(4C 8T)	(6C 12T)	(4C 4T)	(4C 8T)	(8C 16T)	Threadripper (12C 24T)	nd speaker must support optimal the required use case	Yes	
	4GB	8GB / 16GB DDR-4	8GB / 320	38 UDR-4	8GB / 16GB DDR-4	8GB / 32GB DDR-4	16GB / 64GB ECC DDR-4	32GB / 128GB ECC DDR-4	nded to support a complete ertified OEM partner, fulfilling the		
	120GB	240GB SSD	Integrated 480GB SSD	480GB NVMe	240GB SSD	480GB SSD	1TB NVMe, HW RAID	ro, OpenGL 2TB NVMe, HW RAID	quirement in the ad hoc RFP/RFQ. / noted in the RFP/RFQ, solutions		
0+	ppi, anti-glare			23+" LCD, 90+				capable 3" LCD, 90+ ppi,	ents specified here, including signal and services including installation,		
)B	aseT	ppi, anti-glare	ppi, anti-glare		ppi, anti-glare gE		anti-	glare 2x GigE	ce and support	Yes	
	ChromeOS / Linux / Win				in10 Pro 64 + Lir	ıux	_		imally sized and configured to suit	100	All Mitel solutions are
f	- TPM pref, Lockable pref		Energ	y Star, 80Plus, I TPM, Secure	DASH Boot, Lockable,	biometric pref	ISV cer	tification	siness requirement as defined in ation/Proposal (RFQ/RFP)	Yes	customised and built to meet the customers specfic requirements
_		0		te, 4-hour respor eyboard + mouse		.A			ents, software, functionality and		
<u>s</u>	notebooks				,				luded in the total solution cost for i cluded in solution price: countrywide	Yes	
	Note2	Note3	Note4	Note5	Note Tab	Note WS	Note Rugged1	Note Rugged2	(parts and labour for entire solution,		
1	Value laptop	Thin and light laptop	Midrange business	Advanced business	Convertible / 2- in-1 laptop	Mobile technical	Semi-rugged laptop	Fully rugged laptop	des and accessories) during office 4-hour acknowledgement and next		CI 4a
		ahoh	laptop	laptop 64-bit multi-core	"I- Liabrob	workstation	Taptop	aptop	Zone-dependent as per Conditions) rom date of delivery. OEM partner		SLAs are covered by our channel partner network
/	10g Cel/2g Athl (2C 4T)	11g i5/4g Ry5 (4C 8T)	11g i3/4g Ry3 (4C 8T)	11g i5/4g Ry5 (6C 12T)	11g i5/4g Ry5 (4C 8T)	11g i7/4g Ry7 (8C 16T)	' 8g i5/ 3g F	Ry5 (4C 8T)	by date of derivery. OLIVI partner by ding on-site services.	Yes	certified providers. Produc warranty is provided by Mitel
	8GB / 16GB DDR-4	8GB / 160	GB DDR-4	16GB / 32GB DDR-4	8GB / 16GB DDR-4	16GB / 32GB DDR-4	8GB / 16	GB DDR-4			
		rated	480GB	Discrete	Integrated	1TB NVMe	Discrete Pro 480G	B SSD	(Included in Solution Price)		
	13"+ LCD, 100+ ppi	12-14" LCD, 110+ ppi, anti- glare	14"+ LCD, 120+ ppi, anti- glare	14"+ LCD, 130+ ppi, anti- glare	11"+ multi-toucl			11"+ LCD, 110+ ppi, sunlight	nponents that <u>must</u> be included in er components are priced		
	WiFi 5, GigE, BT 5	, in the second	-	GigE, BT 5, WW	AN upgr.		readable	readable SigE, BT 5	as specified in Section 1, including		
	010		USB-C (USB 3	/ ThunderBolt 4) Win10 Pro	64 + Linux		Pref USE	B C / TB4	ort SLA, standard power and intation, packaging and on-site		
		E	nergy Star, DAS	н		ISV cert	MIL-ST	D 810H	ables as specified	Yes Yes	
	2.1kg	1.5kg	2.0kg 8 ht	2.5kg	1.5kg	3.5kg 5 hours	2.5kg 7 hours	4kg 8 hours	period (up-front licence fee)		All licenses are evergreen and owned by the
10	TPM pref, Lock		0 10		oot, Lock slot, B			onours			and owned by the
	slot		3-year on-si	te, 4-hour respor	ise, NBD fix					1	

3-year on-site, 4-hour response, NBD fix OS + Cable lock + Carry bag + Delivery + SLA

ThinClient

Thin / Zerc

Client

18"+ LCD, 80+

Lockable pref

Note1

Chromebook Netbook

AMD / ARM /

Intel 2GHz 4GB

120GB 13"+ LCD,

100+ ppi

WiFi 5, BT 4

ChromeOS

Linux / Win

1.5kg

Lock slot

6 h

Mobile PCs (laptops &

100B

Profile

Platform CPU¹

RAM (base/max)

Local storage

Display (base)

Connectivity OS support² Standards

Security Support SLA Bundle³

Profile

Platform CPU¹

RAM (base/max) GPU

Local storage

Connectivity

Docking

OS support

Standards

Max weight

Battery life⁴

Support SLA

Security

Bundle⁶

Display

Solution Focus

- Flexible scope: Depending on requirement, both commodities ("boxdrop") or turnkey solutions available
- ✤ For example:
 - Printer / Laptop / Headset

VS.

- CCTV installation / UC system / Auditorium
- ◆ Solution flow: <u>Business requirement</u> →
 Proposal → Components → Services →
 Infrastructure → Final delivery



Baseline SITA specifications vs. Departmental requirements

- SITA's specification determines a broad range of brands and products that met a specific pre-defined set of requirements (Category/Item)
- SITA spec is <u>not sufficient</u> for all possible environments!
- ✤ More information is required <u>from Department</u> for RFQ process.
- ✤ In the RFQ the Department defines their specific requirements:
 - Compatibility (existing system?)
 - Environment: venue, communications requirements (e.g. UC)
 - Regional/geographic
 - Support & maintenance
 - ➤ Training
- Then do cost (TCO) evaluation

Deployment Guide – Requirements Checklists

- Helps to define specific business requirements
- Complete, then publish with your RFQ
- Download from <u>www.sita.co.za/prod</u> <u>cert.htm</u>



Requirements Checklist: Video Surveillance Solution

This checklist is to be used by Departments to document business requirements when publishing a request to industry for a surveillance solution. The checklist helps to define the parameters and goals for the solution, enabling integrators to provide informed designs and suitable proposals.

Summary of video surveillance business requirement

8

SITA

High-level business need, including what must be protected/surveilled

Site/Project details						Click bo	ixes to tick i	with 5	Z		
Site / project name									_		
Location of site: physical address (province, town, str building, floor)											
Site coordinates (latitude, longitude)											
Primary contact person for project											
Contact details (cellphone, e-mail)											
Projected date for supplier site inspection											
Describe access to site for service provider (business after hours)	hou	's +									
Is this a new installation or an upgrade of an existing	syste	m?	Upgrad	de		New					
Integration required with existing system or devices? if yes.	ify										
Existing CCTV equipment installed on site, if any											
Number of Camera Checklists completed for site											
Site size classification			Sma		M	edium	🗆 Lar	rge [Ē		
Detailed floor plans available? (must be included in R sites excluded)	yes -	- classified	Ye	is		No					
Areas under surveillance Olick boxes to tick										with 🛙	7
List all areas that must be o covered by CCTV cameras o (number areas on floor plan)											
Functionality required								Click bo	ixes to tick 1	with 6	2
Indoor cameras		Vie	wing/monit	orin	g stat	ion(s)				[Ξ
Outdoor cameras		Cor	ntrol centre					[
Perimeter security		Vid	eo transmis	ssion	to to	centr	al site (a	archive/	backup)	[
24-hour surveillance			mote view in	-	_	contro	lroom			[
Low-light/night surveillance		Cer	ntral contro	Iroo	m					[
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Backup power requirement – how long must											
Video Surveillance Project Requirements Checklist v1.1 Page								e1 of	2		

High-level Procurement Process

- SITA publishes transversal bid for required solutions
- ✤ OEM accredits partners for supply
- Partners submit tender with OEM accreditation
- SITA accredits partners via bid process
- Government engages with accredited partners on contract via RFP/RFQ process
- Partners provide solutions, support and maintenance to Government

Service and Support

✤ Standard warranty and SLA clause (<u>mandatory</u>):

- Warranty and support included in solution price: countrywide on-site with full coverage (parts and labour for entire solution, including upgrades and accessories) during office hours (7:30 - 17:00), with 4-hour acknowledgement and next business day resolution (Zone-dependent as per Definitions) for 3 years (36 months) from date of delivery.
- ✤ 3-year on-site with 4-hour response, NBD repair
- Service (1st- and 2nd-line, etc.) <u>only</u> applicable to the device or solution supplied (e.g. not Windows or application support)
 - Support and other services are available at additional cost (e.g. data transfer)

2 days repair

3 days repair

- Service delivery Zones:
 - Zone A: All provincial capitals + 50km radius NBD repair
 - Zone B: All major towns
 - > <u>Zone C:</u> Entire rest of country
- Complementary to SITA LDS support services

TCP Databases Product & OEM





Latest TCP information @ bottom of TCP page:

- Certified products database (PDF & Excel versions)
- ✤ OEM/brand database
- Download on-demand

www.sita.co.za/prodcert.htm

<i>.</i> ,	Deployment Guide SAC								
88	Requirements Checklist: Survei	lance Solution							
88	Requirements Checklist: Survei	lance Camera							
8	Requirements Checklist: Access	Control Solution							
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Certified Product & OEM databases

Technology Certification: OEM Database

E SITA

 Regularly updated – but not real-time

OEM Database

 Check registered brands (OEMs)

Product Database

- Check certified products
- Use Excel version to filter
 Domain | Category
- Download from <u>www.sita.co.za/prodcert.htm</u>

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Specifications define a complete solution, including accessories and SLA

Suppliers are bound by contract conditions and technical specs, including product certification

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- ✤ OEMs are bound by MOA and technical specs
- Accountable for brand issues and supplier non-performance
 - Contract users must check what is delivered!
- Specifications and product database available at <u>www.sita.co.za/prodcert.htm</u>
 - Contact TAS for further info and assistance

