



VACANCY

REFERENCE NR	:	NSE (FTC) _09_2018
JOB TITLE	:	Pre-Sales Network System Engineer X1
JOB LEVEL	:	D3
SALARY	:	R 627,277.63 - R1,045,462.72
REPORT TO	:	HOD Product Reseller
DIVISION	:	Finance
DEPT	:	Vendor Management Officer
LOCATION	:	SITA Erasmuskloof
POSITION STATUS	:	Fixed Term Contract-24 Months (Internal/External)

Purpose of the job

To provide technical pre-sales consultancy to customers, act as a technical advisor and work in a cross functional team to provide government clients support and guidance in their technology decisions.

Key Responsibility Areas

Provides technical leadership and direction to customers and internal staff in the development of fully integrated technology solutions in support of pre-sales activities in the assigned market; Works with CRM Team to develop and implement networking systems penetration strategies, produce account specific product and service and sales plans; Support Supply Chain Management with creation and quality control of technical bids; Design technical solutions that meet the technology and business requirements of assigned customers; Provide oversight and monitor service provider projects to ensure end to end completion of SITA reseller business transactions;

Qualifications and Experience

Minimum: 3 year National Higher Diploma / National First Degree in ICT , Business Management, Commerce ,Marketing, Communication or Business Admin.

- o CCIE ,HP Networking , HUAWEI certifications will be an added advantage

Experience: **7+** years of network systems engineering experience which should include strong networking background in:

- o Routing & switching,
- o Collaboration,
- o Enterprise Networking,
- o Data Centre Networking, and storage,
- o Security,
- o Unified Communication and Wireless technologies

Technical Competencies Description

Knowledge of: Telecoms industry; ICT Products, proposal and solution development; Configuration management tools and principles; DevOps principles and practices; Networking, data centre and unified communication; Marketing Concepts and methodologies; People Management; ICT governance; Current community challenges and opportunities relating to the mission of the organisation.

Skills: Strong negotiation and influencing skills; Good organizational skill and structured approach; Strong leadership and communication skills Good project management skills; Excellent presentation and marketing skills; Excellent Interpersonal skills with the ability to collaborate and build mutually beneficial relationships; Strong creative, strategic, analytical, organizational and personal sales skills; Product demonstration skills; Customer service skills; Client Relationships; Facilitation skills; and Collaboration and problem solving.

Other Special Requirements

The job incumbent will be required to engage widely with stakeholders and should have/be:

- Exposure to OEM Solutions – Cisco, Huawei, Juniper, HPE etc
- Strong technical skills/background to develop solutions and communicate with IT staff
- Experience in supporting enterprise network environments
- Ability to cope under pressure and prioritise work accordingly
- Previous experience of requirements gathering, design and solution building and the ability to replicate this in a commercial setting.
- Ability to interface with senior levels of internal / external.
- Customers focused and have the ability to design and manage solutions to complex technical issues.
- Strong networking, data center, unified communication and wireless experience.
- Ability to work in a team environment to complete tasks and special projects
- Comprehensive understanding of identifying client needs.
- Ability to think comprehensively and strategically, and motivate change in a complex organization.
- Passionate about solving customer issues and promoting solutions.

How to apply

Kindly send your CV to sophia.recruitment@sita.co.za

Closing Date: 27 September 2018

Disclaimer

SITA is an Employment Equity employer and this position will be filled based on Employment Equity Plan. Correspondence will be limited to short listed candidates only. Preference will be given to members of designated groups.

- If you do not hear from us within two months of the closing date, please regard your application as unsuccessful.
- Applications received after the closing date will not be considered. Please clearly indicate the reference number of the position you are applying for.
- It is the applicant`s responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA).
- Only candidates who meet the requirements should apply.
- SITA reserves a right not to make an appointment.
- Appointment is subject to getting a positive security clearance, the signing of a balance score card contract, verification of the applicants documents (Qualifications), and reference checking.
- Correspondence will be entered to with shortlisted candidates only.
- **CV`s from Recruitment Agencies will not be considered.**